

CenterPoint Group Savings Program

Office and Facility Supplies

- Contracted pricing in every country on the top products
- Discount pricing on all other catalog products
- Custom Pricing for your specific items
- Consolidate to one supplier for all your European supply needs
- Centralized resources for reporting and management

CenterPoint Solution

Our leveraged agreements offer deep discounts and savings typically reserved for companies that spend hundreds of millions of dollars in indirect spend! Our Members get access to market intelligence and leveraged portfolio.

Become a member and start saving 15% or more with Lyreco.



OFFICE SUPPLIES

Paper, Toner,
Breakroom &
Cleaning

CASE STUDY:



 **INDUSTRY**
Manufacturing

 **REVENUE**
\$3.4 Billion

 **EMPLOYEE COUNT**
8,000

 **OFFICE SUPPLY SPEND**
\$800,000

Before:

- ✓ Utilizing the same process for 10+ years
- ✓ Spend spread across 6 different suppliers with separate contracts in each country
- ✓ No ability to leverage total spend
- ✓ Significant annual price increases

After:

- ✓ Consolidated to one supplier
- ✓ Increased core usage to 80% with access to over 2,500 core items
- ✓ Improved pricing and price protection
- ✓ Centralized reporting increased program visibility and improved service levels



**TOTAL ANNUAL
SAVINGS**

\$240,000