

# CenterPoint Group Savings Program

## CenterPoint Solution

Our leveraged agreements offer deep discounts and savings typically reserved for companies that spend hundreds of millions of dollars in indirect spend! Our Members get access to market intelligence and leveraged portfolio.

Become a member and start saving 15% or more on your environmental services

### ENVIRONMENTAL SERVICES

- Save 15%-25% with reduced rates and administrative fees
- No Risk, No Charge Evaluation of Savings Opportunities
- Benchmarking Analysis and Consultation for environmental services cost reduction
- Flexible Agreement to create a tailored program that maximizes savings
- Proactive Cost Containment and full reporting/analytics



### Recycling and Waste Management

All locations serviced under one contract

#### CASE STUDY:



**REPUBLIC SERVICES**

 **INDUSTRY**  
**Light Industrial**

 **REVENUE**  
**\$1 Billion**

 **EMPLOYEE COUNT**  
**5,000**

 **CATEGORY SPEND**  
**\$1.2 Million**

### Before:

- ✓ Multiple service providers
- ✓ Variable and inconsistent pricing per site per servicer
- ✓ No single point of contact for quick issue escalation
- ✓ Administrative issues managing multiple billing contacts and business terms.

### After:

- ✓ One Primary Servicer with on set of business terms that manages all locations
- ✓ Consistent reduced pricing throughout the country
- ✓ One point of contact for all communication



**TOTAL ANNUAL SAVINGS**

**\$192,000**