

CenterPoint Group Savings Program

Office and Facility Supplies

- Contracted pricing on 2,000 most used products
- Category Discounts on an additional 10,000 products
- Custom Pricing for your specific items
- Free Next Day Shipping
- Dedicated resources to manage your spend

CenterPoint Solution

Our leveraged agreements offer deep discounts and savings typically reserved for companies that spend hundreds of millions of dollars in indirect spend! Our Members get access to market intelligence and leveraged portfolio.

Become a member and start saving 15% or more with Office Depot.



OFFICE SUPPLIES

Paper, Toner,
Breakroom &
Cleaning

CASE STUDY:

Office DEPOT®

 **INDUSTRY**
Manufacturing

 **REVENUE**
\$3.4 Billion

 **EMPLOYEE COUNT**
8,000

 **OFFICE SUPPLY SPEND**
\$1.3 Million

Before:

- ✓ Utilizing the same process for 10+ years
- ✓ 50% of Spend with Staples and 50% of spend with 6 other suppliers
- ✓ Low Core Item usage
- ✓ Significant annual price increases

After:

- ✓ Consolidated to one supplier
- ✓ Increased core usage to 80% with access to over 2,500 core items
- ✓ Annual price decreases
- ✓ Turnkey process - less than 30 days to savings



**TOTAL ANNUAL
SAVINGS**
\$264,000