

CenterPoint Group Savings Program

CenterPoint Solution

Our leveraged agreements offer deep discounts and savings typically reserved for companies that spend hundreds of millions of dollars in indirect spend! Our Members get access to market intelligence and leveraged portfolio.

Become a member and start saving 15% or more with UPS and FedEx.

Parcel, Freight and LTL/FTL

- Save 15%-25% with reduced rates and assessorial fees
- No Risk, No Charge Evaluation of Savings Opportunities
- Benchmarking Analysis and Consultation for reducing parcel spend
- Flexible Agreement to create a tailored program that maximizes savings
- Proactive Cost Containment and full reporting/analytics



Small Parcel

All carriers
Nationally and
Internationally

CASE STUDY:



 **INDUSTRY**
Consumer Electronics

 **REVENUE**
\$2 Billion

 **EMPLOYEE COUNT**
10,000

 **SMALL PARCEL SPEND**
\$5 Million in US

Before:

- ✓ No Primary Carrier with a 60/40 split of the business between two major carries
- ✓ In a renewal rut to avoid disturbing distribution strategy
- ✓ Industry-wide rate increases threatened to increase cost by 12%

After:

- ✓ Consolidated to one supplier and leveraged volume to reduce cost
- ✓ Reduced assessorial costs including fuel, Residential fees, Saturday delivery fees and other charges
- ✓ Aggregated different business unit spend that was difficult to integrate under one contract



TOTAL ANNUAL SAVINGS
\$1.1M